



# Atradius Flow

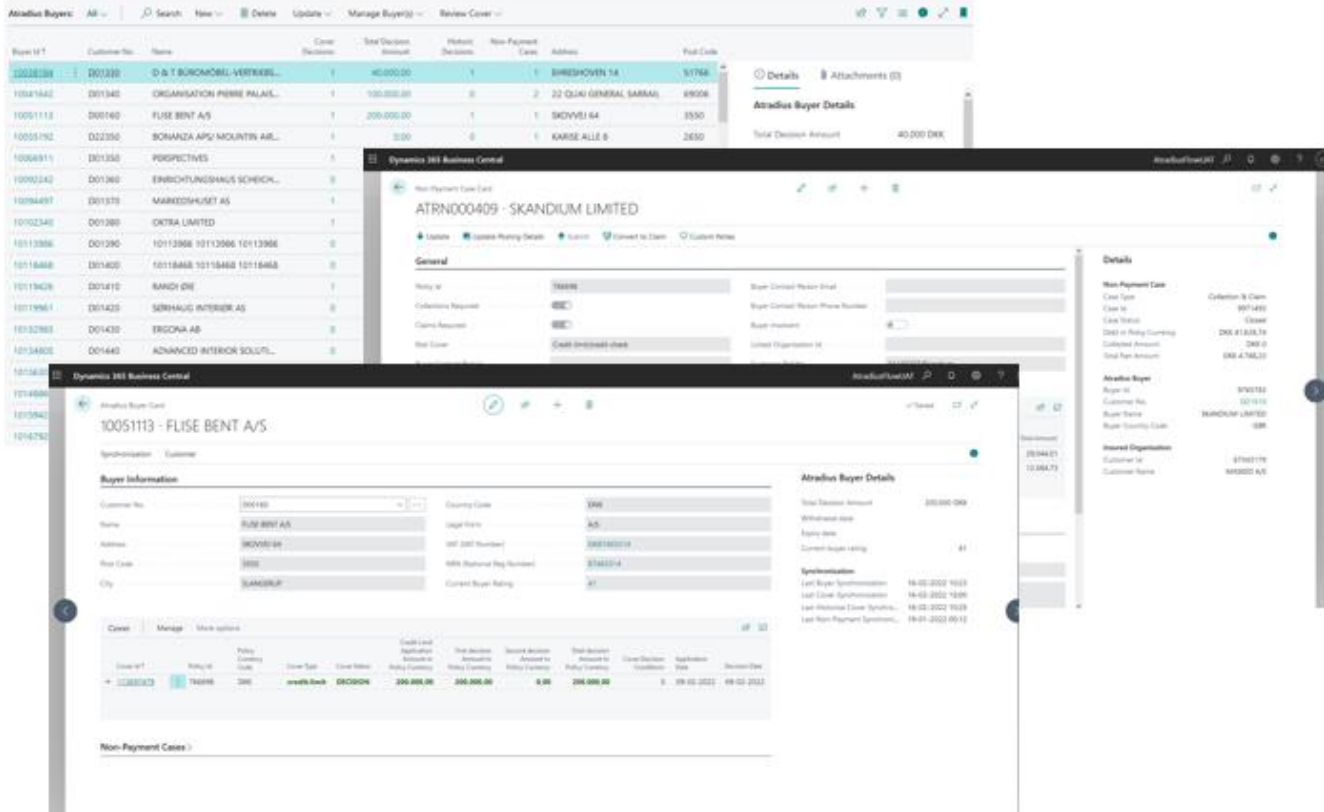
Credit Insurance embedded in Microsoft Dynamics NAV & 365 Business Central

# Agenda

- What is Atradius Flow?
- Handling credit insurance
- Benefits from using Atradius Flow
- Atradius Flow in Business Central
- Implementing Atradius Flow
- Thoughts from an existing Flow customer
- Q&A

# What is Atradius Flow?

- A standardized add-on application to Microsoft's ERP system Dynamics NAV / Business Central
- Plug and play solution



# Atradius Flow is a showcase for Atradius API

## Which API functions are available?

Buyers	Credit Limits	Non-Payments	Policy
Search for your customer directly in our database	Apply for Credit Limits	Submit collection and claim cases	Overview of your active policies
Get current and updated buyer information	Make changes to existing Credit Limits	Get updated information about existing cases	Get information about cover types available on your policy
Get updated ratings on your entire buyer portfolio or for single buyers	Receive information about all existing decision or pending applications	Add additional information to already existing cases	
	Continuous synchronization of your buyer portfolio to ensure that data is always correct		

 **Atradius Flow**

# Atradius Flow is applicable for



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Business Central SaaS  
Business Central on-premise



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NAV 2013	NAV 2016
NAV 2013R2	NAV 2017
NAV 2015	NAV 2018

# Handling credit insurance

- Applying for cover
- Increasing, reducing or extending cover
- Withdrawals on credit limits
- Monitoring deadlines and expiry dates
- Keeping a dynamic portfolio
- Reporting non payments in a timely manner
- Recovering receivables

# Benefits from using Atradius Flow

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## Efficiency

- Flow is easy and quickly installed
- Semi-automated work flows
- Releases valuable time for other activities
- Efficient handling of your insurance policies

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## Data

- Ensures updated and correct data at all times
- Reduces risk of manual errors

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## Insight and overview

- Simplifies credit risk management
- Gives insight into your credit risks
- Identifies your credit insurance needs

# “Buyer Card” – Master data

**AtradiusFlow** | Finance | Cash Management | Sales | Purchasing | Shopify

tradius Buyers: All | Search | Delete | New | Update | Manage Buyer(s) | Review Cover | More options

Buyer Id ↑	Customer No	Name	Cover Decisions	Total Decision Amount	Historic Decisions	Non Payment Cases	Address	Post Code
10059741	D00019	VIKINGESKIBSMUSEET I ROSKI...						
1010259	D00020	STICCON A/S						
10118672	D00030	ARLA FOODS A/MBA						
10123462	D00040	NORSE PROFFETS APS						
10219557	D00050	LEKINI A/S						
10220019	D00060	CAN BRINK DANMARK APS						
10287162	D00070	HILLSAM GRUPPEN A/S						
10333463	D00080	PROSIFOP A/S						
10355049	D00090	ECM INDUSTRIES A/S						
10356307	D00100	AKTIV GULD A/S						
10357586	D00110	ILMI SPANTACIONG A/S						
10399562	D00120	DET NORDYSKE MEDIEHUUS A/S						
10456202	D00130	BDO STATSAUTORISFRET REVIS...						
10484935	D00140	A. H. HAN						
10537104	D00150	TRANSITIO TENSITIO TENSITIO						
10557120	D00160	NUA NOR A/S						
10579421	D00170	ROLL-O-MATIC A/S						
10638154	D00180	KONGSA TRAILERCENTER A/S						
10642560	D00190	TOMMERUP LIFESKYD A/S						

**Atradius Buyer Card**

1010259

Synchronization | Customer | More options

**Buyer Information**

Customer No	D00020	Country Code	DK
Name	STICCON A/S	Legal Form	A/S
Address	KONGSLEJLANDSVEJ 9	VAT (VAT Number)	DK-2533-210
Post Code	2755	NRN (National Reg Number)	43334219
City	SKIVE	Current Buyer Rating	37

Cover	Manage	Manage Cover	Historical Cover	Fewer options								
Cover Id ↑	Policy Id	Policy Currency Code	Cover Type	Cover Status	Pen... Can...	Credit Limit Application Amount in Policy Currency	First decision Amount In Policy Currency	Second decision Amount In Policy Currency	Total decision Amount In Policy Currency	Cover Decision Conditions	Application Date	Decision Date
→ 114863533	1075744	DKK	credit-limit	DECISION	<input checked="" type="checkbox"/>	1,100,000.00	1,100,000.00	0.00	1,100,000.00	0	3/24/2022	3/24/2022



# Credit management

The image displays several overlapping screenshots of the Atradius credit management system. The main screenshot shows a table of credit limit applications with columns for Decision Date, Policy Id, Buyer Id, Customer No, Name, Cover Type, Cover Status, Pen. Can., Withdrawal Date, Policy Currency Code, Credit Limit Application Amount in Policy Currency, and First decision Amount in Policy Currency. Below this, there are smaller screenshots showing 'Update Credit Limit' and 'Review Cover' screens, both featuring search and action buttons. At the bottom, a table lists credit limit values (10000 to 50000) for various customers and their corresponding total decision amounts and actions.

Buyer Id	Customer No	Name	Total Decision Amount	Policy Currency	Current Credit Limit (LCY)	Credit Limit (LCY) to Apply	Apply Action
10059741	D39620	VINGSKJESMUSEET I ROSKILDE	30,000.00	DKK	0.00	60,000.00	Apply Credit Limit
1010259	D39630	U KLON A/S	1,100,000.00	DKK	0.00	1,000,000.00	Update Credit Limit
10118672	D39640	PERA HJERNES AMBA	60,000.00	DKK	0.00	500,000.00	Update Credit Limit
10123462	D39650	NEKST FØRSTIK A/S	50,000.00	DKK	0.00	50,000.00	Update Credit Limit
10219557	D39660	IFIKINT A/S	130,000.00	DKK	0.00	350,000.00	Update Credit Limit
10287162	D39680	HELLAM TRUPPEN A/S	200,000.00	DKK	0.00	50,000.00	Update Credit Limit
10335423	D39690	ROSKILDE	16,152.00	DKK	0.00	30,000.00	Ignore
						40,000.00	Ignore
						130,000.00	Ignore
						30,000.00	Ignore
						20,000.00	Ignore

# Non payments

Non Payment Case Review ✓ Saved

Search Edit List Apply Review Actions Review History

Buyer Id ↑	Buyer Name	Customer No	Balance Due (LCY)	Days Until Deadline	Apply Action
→ 1010259	RELATEIT A/S	D39630	45,168.75	-62	Prepare Non-Payment

Non Payment Case Card ✓ Saved

ATRN000001

Update Update Posting Details Submit Convert to Claim Custom Notes Automate Fewer options

### General

Policy Id: 1075744

Collections Required:

Claims Required:

Risk Cover: Credit Limit/Credit check

Buyer Contact Person:

Buyer Contact Person Email:

Buyer Contact Person Phone Number:

Buyer Insolvent:

Linked Organisation Id:

Customer Ref No: 600537

### Details

**Non Payment Case**

Case Type: Collection & Claim

Case Id: 10106279

Case Status: Closed

Debt in Policy Currency: DKK 85,867.19

Collected Amount: DKK 2,179.69

Total Net Amount: DKK 83,687.5

**Atradius Buyer**

Buyer Id: 10680565

Customer No: D40080

Buyer Name: RELATEIT A/S

Buyer Country Code: DNK

**Insured Organisation**

Customer Id: 32434168

Customer Name: RELATEIT A/S

Posting Details Manage

Submit...	Transaction Type	Cust. Ledger Entry No	Transaction From Date	Due Date	Transaction Currency	Original Posting Amount	Tax Amount	Policy Currency Code	Total Amount
→ ✓	Invoice	70785	12/30/2020	1/14/2021		2,179.69	0.00	DKK	2,179.69
✓	Invoice	71288	1/30/2021	2/9/2021		69,737.50	0.00	DKK	69,737.50
✓	Invoice	71700	2/27/2021	3/9/2021		13,950.00	0.00	DKK	13,950.00
✓	Payment	22757	1/19/2021			-2,179.69	0.00	DKK	-2,179.69

# Premium declaration

Atradius Declaration ✓ Saved

1/1/2022 · 12/31/2022 · 1075744 · Turnover

[Create Default Declaration Period](#)
[Calculate](#)
[Reopen](#)
[Release](#)
Actions ▾ Automate ▾ Fewer options

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**Declaration**

Policy ID: 1075744      Type: Turnover  
 Declaration Period: 1/1/2022 to 12/31/2022  
 Responsible User: CHRISTEN  
 Currency Code:      Status: Open

Atradius Declaration Periods | Manage

Start Date	End Date	Total Inv. Revenue excl. VAT	Total Cr. Memo Amt. excl. VAT	Total Included Credit Memos	Period Due Date	Reported to Atradius
1/1/2022	1/31/2022	330,892.00	0.00	0.00	2/3/2022	<input type="checkbox"/>
2/1/2022	2/28/2022	330,442.00	0.00	0.00	3/3/2022	<input type="checkbox"/>
3/1/2022	3/31/2022	769,141.00	0.00	0.00	4/3/2022	<input type="checkbox"/>
4/1/2022	4/30/2022	1,854,194.00	0.00	0.00	5/3/2022	<input type="checkbox"/>

						Country Code	Posting Date	Amount excluding VAT	Amount including VAT	Excl...	Reason for exclusion/inclusio
						DNK	1/1/2022	1,071.00	1,338.75	<input type="checkbox"/>	No Buyer Found
						DNK	1/1/2022	-1,338.75	-1,338.75	<input type="checkbox"/>	No Buyer Found
						DNK	1/8/2022	4,818.00	6,022.50	<input type="checkbox"/>	
						DNK	1/19/2022	915.00	1,143.75	<input type="checkbox"/>	No Buyer Found
						DNK	1/19/2022	-1,143.75	-1,143.75	<input type="checkbox"/>	No Buyer Found
						DNK	1/19/2022	5,196.00	6,495.00	<input type="checkbox"/>	No Buyer Found
						DNK	1/20/2022	4,284.00	5,355.00	<input type="checkbox"/>	No Buyer Found
						DNK	1/20/2022	-5,355.00	-5,355.00	<input type="checkbox"/>	No Buyer Found
						DNK	1/20/2022	9,495.00	11,868.75	<input type="checkbox"/>	No Buyer Found
						DNK	1/21/2022	7,794.00	9,742.50	<input type="checkbox"/>	No Buyer Found
						DNK	1/21/2022	1,071.00	1,338.75	<input type="checkbox"/>	No Buyer Found
						DNK	1/21/2022	-1,338.75	-1,338.75	<input type="checkbox"/>	No Buyer Found
						DNK	1/22/2022	14,289.00	17,861.25	<input type="checkbox"/>	No Buyer Found
						DNK	1/22/2022	14,289.00	17,861.25	<input type="checkbox"/>	No Buyer Found
							1/22/2022	2,112.00	2,112.00	<input type="checkbox"/>	No Buyer Found
							1/22/2022	-2,112.00	-2,112.00	<input type="checkbox"/>	No Buyer Found
						DNK	1/23/2022	3,798.00	4,747.50	<input type="checkbox"/>	No Buyer Found
						USA	1/23/2022	2,142.00	2,142.00	<input type="checkbox"/>	No Buyer Found
						USA	1/23/2022	-2,142.00	-2,142.00	<input type="checkbox"/>	No Buyer Found

# Implementation process



**Signed Flow agreement**



**Start up session**

**Dynamics partner, you &  
Atradius**



**Implementation (1 day)**

Thank you for listening!

Q&A